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Global Sales Support – Promotions Specialist

Description

The Global Sales Support Promotion Specialist resides within the Finance organization and fulfills a variety of key support functions to help ensure revenue attainment. This role will report to the Global Sales Support Manager.

The role supports our Global Sales Team with short term marketing sales promotions. They work with internal business partners to guarantee deals are moving forward by providing quote benefits as well as educate sales on program guidelines.

Each GSS team member works out of a shared mailbox and is responsible for managing the promotion alias activities with accuracy and speed.

They are also responsible for expediting requests and escalating outstanding scenarios with the leadership team for proper resolution.

Additional responsibilities as may be assigned, as needed.

Responsibilities

Organized with demonstrated initiative – must be able to independently handle and prioritize multiple tasks simultaneously in a fast-paced, high-pressure environment to ensure timelines are met.

Willingness to work extended hours depending on month-end or quarter-end workload.

Alternate shifts required to accommodate global requests.

Qualifications

2-5 years of related experience sales support, or sales operations environment preferred.

Excellent written and verbal skills & ability to communicate with customers, distributors & resellers.

Proficiency with Google products & experience in CRM system preferred (Salesforce, CPQ and Steelbrick highly preferred).

Education: High School/GED Diploma.

Bachelor's Degree is a plus.

Hiring organization

Excel Nearshore

Employment Type

Full-time

Industry

Technology

Job Location

Costa Rica

Remote work possible

Date posted

April 10, 2024